

LIBRARY
BOSTON ARCHITECTURAL CENTER

We have no sales promotion data as we maintain only a program of search and develop in synergetic phenomena, much of which is at present focussed upon light-weight structures.

In the case of the U. S. Marine Corps, they discovered that the performance characteristics of the technology evolved by search already initiated by us coincided effectively with the technical specifications of their needs. So, too, with the Ford Motor Company, who found that under their special time and weight limitations, their Rotunda Dome problem had no solution except through use of our Geodesic structures, wherefore they sought us out.

If you will state your problem in terms of performance requirements, technical limiting factors, and approximate budgetary allotment warranted by the service and facility required, we will investigate whether the principles we employ may be economically effective in your case, - and if so, will furnish you with estimates of dimensions, weights, installation rates and costs.

We are holders of patents covering the techniques employed; however, this imposes only negligible cost mark-up for we plan slow amortization of the original search and development expenses.

Faithfully yours,

R. BUCKMINSTER FULLER.